

## Our Firm

ARBOR INVESTMENTS LLC is a private equity leader that invests exclusively in the food and beverage industry.

### THE INDUSTRY'S MOST ACTIVE ACQUIRER

Founded in 1999, Arbor Investments is the recognized leader and market maker in food and beverage private equity. Arbor has been the most active acquirer of middle-market food and beverage businesses among private equity firms for more than a decade. The firm concentrates on entrepreneurial or family owned middle-market companies—we have proven our ability to work closely with the unique individuals who lead these companies to achieve our mutual objectives. Arbor currently has \$700 million under management across three funds.

A few of the many branded and private label segments in which we have invested:

#### INVESTMENT CRITERIA

- » Annual sales up to \$300 MM
- » EBITDA \$10–\$30 MM
- » Add-ons of any size
- » North America

#### GENERAL INVESTMENT SEGMENTS

- » Private Label
- » Foodservice
- » Branded Food and Beverage
- » Food-Related Non-Consumables

#### CONTACT

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Ice Cream Novelties



Pizza



Commercial Baking



Bakeware



Specialty Food Distribution



Snack Foods

### WHY ARBOR?

We are the preferred partner to owners and management in this sector for a number of reasons:

- » **Exclusive focus** on middle-market food and beverage
- » **Proven track record** of operating and investment success
- » **Unparalleled experience** in the sector, particularly in private label
- » **Long-tenured, collegial team** of industry veterans
- » **Broad network of contacts** throughout North American food and beverage industries
- » **Recognized** by top management teams, financing sources, intermediaries and industry associations
- » **Trusted source** to strategic partners